



JULIE SYL & PAULI KALUNGI
www.JulesKaiPauli.com

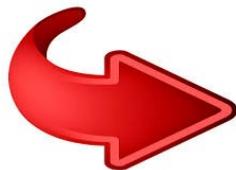
Dorine Hoppert Free Breakthrough Session 06/09/2017 12:00pm

Welcome to this Session, Housekeeping and protocol observed.

Client informed that Session is recorded for records purposes and a copy will be shared with her. This is a Fact-Finding session. We also will be filling in the Coaching Clients form. So, we can determine whether we are a good fit for Dorine as a Coach and vice versa.

Dorine has had a Coach before over the last 7 months whose remit was “To help her create her First Book and get it Published on Amazon.” Dorine feels that this coach (*Geoffrey Ssemaganda*) has done his job...And now she is looking to get to the next level in her vision for her life and book!

Full recording of this Session [CLICK EARPHONES IMAGE](#) below:



Or [CLICK HERE](#)

As a BONUS Learn More on [Finding and Choosing a Coach Here!](#)

- According to our chat, the book is completed, and you Dorine is going over the draft and together with your coach, it's all about proof reading and all that final touches.
- You were attracted to Your current coach due to the package he offered as a published for over 2 decades.

I always start with the end in Mind and we work backwards...te idea is to step into my customer's shoes so I can serve them.



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The following Questions will help us understand if we can work together
Our Fact-finding Form filled on your request!

1. Why Do You need a Coach? I am looking for a coach to guide me onto the next level, to publish and promote my book and build a profitable and satisfying career from my passion.

2. Have You Invested in Coaching Before: YES

3. Was your previous Coaching experience a Positive One:

Still on going and yes

4. If you said NO above explain why you think this will be different:

Still on going, has been a good one.

5 What are the top 3 Goals you wish to achieve with coaching:

1. Get the feeling of knowing how to deliver your message.
2. Impact Lives – Top goal the intention for the book written.
3. To earn a living doing this, earn a living from your passion...which is to give the message??? Still not clear on the message so (*something we could work on, zone in on that*)

6. Why haven't you hit those goals yet?

You are a beginner, willing to do whatever it takes. Someone has to start somewhere! I don't understand it really. I just wake up and I find myself distracted, and before I know it the day is gone and I feel like crap. I keep getting cold feet.

7. What needs to happen to consider coaching with Julie time well spent?

In beginning...The top 3 goals above. Since those are the BIG/MACRO Goals we gotta break them down. What would you like to see happen in the next 3-6 months that You can achieve!

Broken down as below:

We need to break this into micro goals...as the above goals are more like a VISION, Broken down to 3-6 months goals. Bite size goals.

To step out and start stepping up to get your message out, get your voice heard, get your book published. leave something behind for family

Impacting people means getting started taking ACTION, via social media. It's doable!



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You need to Get Clear in that message!

(You have been having a call every so often with your current coach, he has helped you download your message/book from your mind onto paper...It's taken 7 months, but it's been a process. You also believe that there is NO Guru out there who is going to teach you how to deliver your message)

8. How much Time and Money are you willing to Invest in your Business:

0-300 but I am not afraid to invest in myself development, at the moment finances are tight!

9. Tell me about your Business and Do you have a Website:

I am an author, I have written an income in draft. I have a website, domain with my current coach. I have never seen it yet, I was told the domain is available!

9. Do you have a System in place to run your business on Autopilot?

NO

10. What Services or Option are you Interested in:

Branding 101

11. Your Details:

Names: Dorine Mwesigwa

Full Address including: City, Region, Zip Code

Email: dorine.hoppert@gmx.de

Telephone number: +491637950147

Best way to Communicate: **Skype:** Dorine.hoppert3 and **WhatsApp:** +491637950147

12. When It Comes to making a Decision Are you an Action Taker or Indecisive:

Yes, I am an Action Taker

The Rest of our Chat is in Recording above...and now to....



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ACTION STEPS:

1. Find Out Your Target Market Exercise. Who Are You Looking to Attract, your audience, your readers...
2. Discover YOUR Competition on amazon...Top 10 best sellers in your Genre. Do you know your genre? Amazon has specific ones; your book must fit in one of them to even sell a copy.
 - Find out style of writing,
 - Book cover colours
 - Length of title I.e., word count
 - Price point, words used in description. Make notes you will need this info as an indie published or to publish on Amazon.

Listen to The Audio Above for more details on Your ACTION STEPS aka Homework and Go get it done. 😊

Way Forward – Next Step:

If we agree to coach you and work together, we will have 45min weekly sessions for either: **one off 90 min session, 4 weeks mentorship or 12 weeks Branding 101.** [Details right here!](#) Please let us know which suits your current needs!

From more discussion, you have requested a Payment plan option. While we only offer 3 months Option, **we have agreed to offer you the 12-week Branding 101 package for 5 Equal payments due every 6th day of the month for 5 months at \$399.40**

NOTE: I look forward to your decision soon. The above offer is available for the next 7 days then it goes away, as per our partner and accountant agreement!

It was my pleasure to Help you gain clarity on what you wish to do in your life, as your next step in your journey.

You can Book Your Next Session Here: <https://calendly.com/juliesyl/30>

You can Recommend Your Friends Here: <https://juleskalpauli.com/coaching>



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Like my page if not already done: <https://fb.me/RisewithJulie.Paul.Kalungi/>

And finally, if you got value, Do Go to Facebook and Share your Insights and Joy on my Newsfeed. Spread the love!

Carpe Diem – Live. Learn. Love



Julie Syl Kalungi

Entrepreneur. Coach. Trainer. Author. Wife & Mom